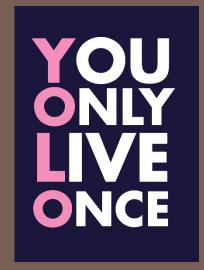
Analysis of "FOR-ME CLASS" Keyword Using Social Network Big Data Analysis

Jiyea Park, University of Georgia (Ph.D. Student)
Jinhee Yang, Korea National University of Transportation (Professor)
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Background

- I am interested in Millennial generation and one of their unique traits are <u>"Value-based consumption"</u>
- O Due to the increasing the number of single-person households in South Korea, 20s-30s highly value their lives → Cause numerous neologisms (a new meaning for an existing word or expression).

Another names for the Millennial generation?

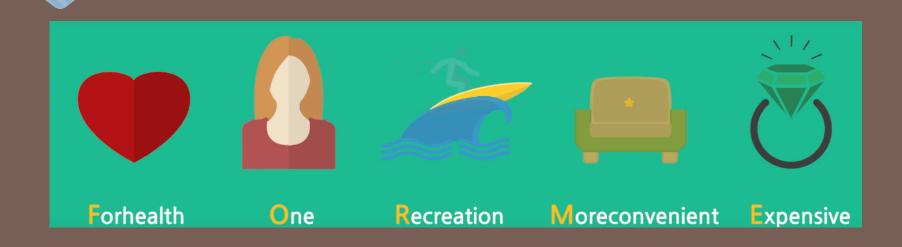






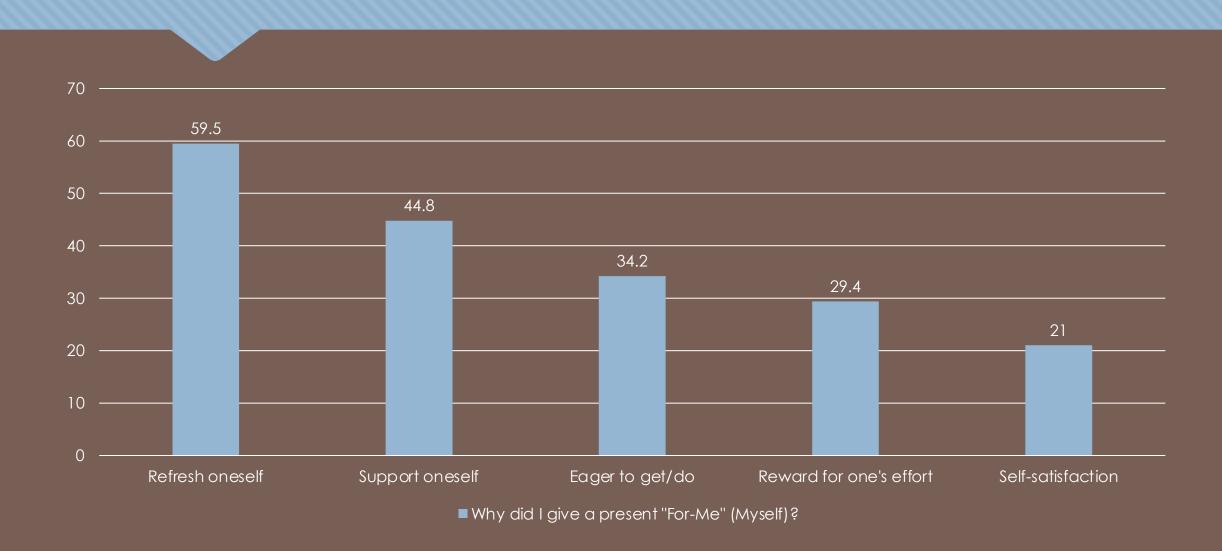
- YOLO (You Only Live Once)
- MEconomy (Me+Economy)
- SBCH (Small But Certain Happiness)
- For-Me Class

For-Me-Class



- New term for people who invest and spend money on themselves.
- A rising consumption pattern in younger generations (20s-30s).
- O Highly value on one's life satisfaction and focusing on intrinsic/extrinsic values.
- \bigcirc Not for show-off, But for self-satisfaction \rightarrow One of ways to relieve stress and healing

Why they spend money for themselves?



Research Purpose

- Explore various keywords of the "For-Me Class" by using big data analysis of social network
- O Discuss the future direction of "For-Me Class" and the value-based consumption.

Big Data? Social Network Analysis?

O Big Data:

✓ 3Vs(Extreme volume, high velocity & high variety information assets) that require new forms of processing to enable enhanced decision making, insight discovery, and process optimization (Hu et al., 2014).

Semantic Network Analysis:

- ✓ Based on the frequency of usage of the main words on the web, the link status between the main words, and the structure of the social network (Kim, 2017a).
- ✓ It can be used as a useful methodology for understanding the flow of web materials (Kim, 2017b).

Methods

Textom: A Big Data analysis solution website in Korean

✓ Provides data collection from various website (e.g. google), News, & SNS

UCINET (6.0 ver): A software package for the analysis of social network data

NetDraw: To illustrate a more intuitionistic visualization of the top frequency keywords.

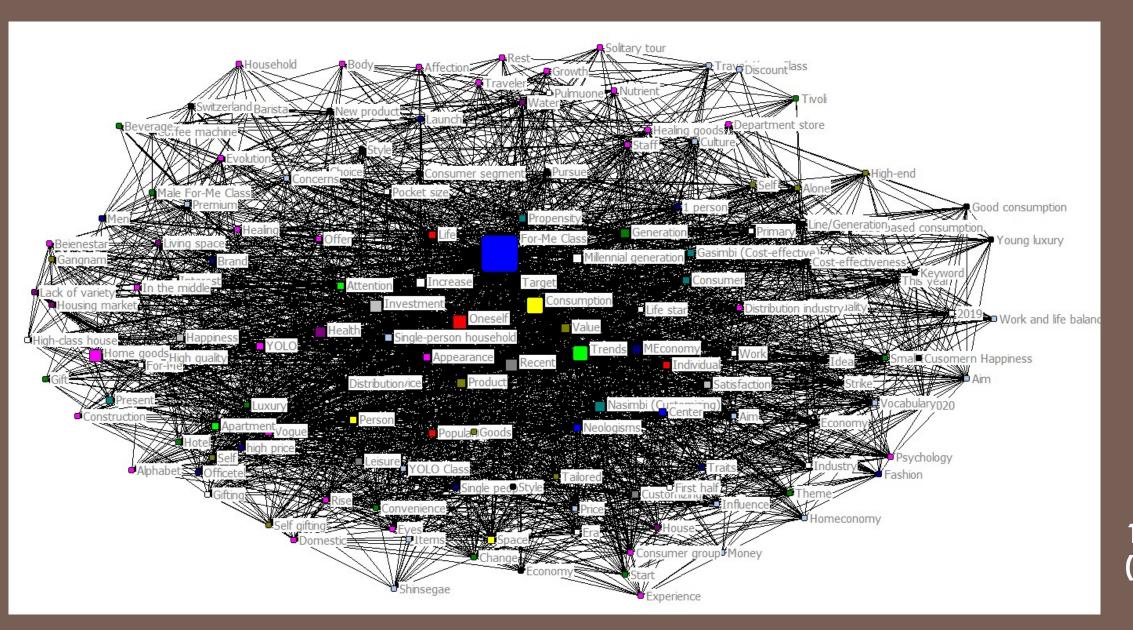
Data Analysis (Scope of study)

Division	Content				
Collection tool	Textom				
Analysis word	For-Me Class (포미족)				
Collection channel	2 major web search engines in South Korea (Naver & Daum)				
Period	One year (December 26 th , 2018~December 26 th , 2019)				
Analysis tool	UCINET, NetDraw				

Result-Data analysis (Frequency)

Rank	Words	Freq	Rank	Words	Freq	Rank	Words	Freq
1	For-Me Class	292	11	Product	36	21	Neologisms	22
2	Consumption	105	12	Generation	32	22	Person	20
3	Trends	92	13	Millennial generation	30	23	Space	20
4	Oneself	72	14	Increase	30	24	Service	19
5	Investment	67	15	Target	26	25	Apartment	19
6	Recent	57	16	Single-person household	25	26	Attention	19
7	Nasimbi (Customizing)	44	17	Vogue	23	27	Popularity	18
8	Health	43	18	YOLO	23	28	Individual	18
9	MEconomy	39	19	Appearance	23	29	Life	18
10	Value	36	20	Center	22	30	Satisfaction	16

Result-Data analysis (Visualize)



6038 ties 151 nodes (Keyword)

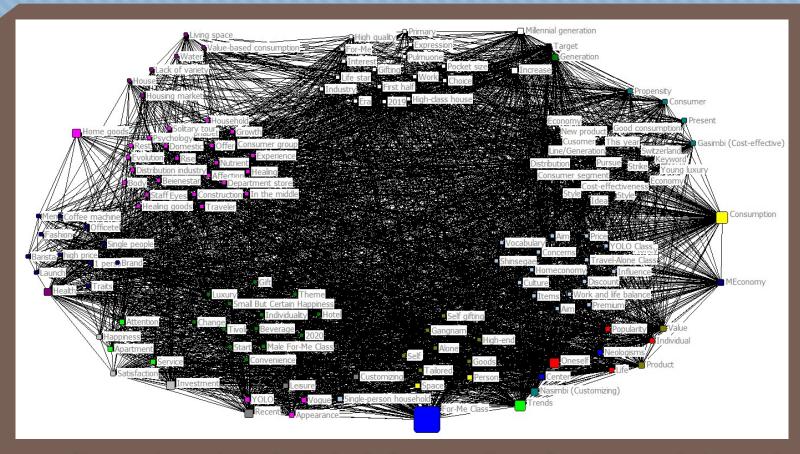
Result-Data analysis(Degree Centrality/TF-IDF)

Rank	Words	Freq	Words	Degree Centrality	Words	TF-IDF
1	For-Me Class	292	For-Me Class	0.191489	Trends	99.30305
2	Consumption	105	Trends	0.07565	Consumption	89.30663
3	Trends	92	Consumption	0.068558	Investment	83.77269
4	Oneself	72	Oneself	0.066194	Oneself	78.75142
5	Investment	67	Recent	0.059102	Recent	78.46805
6	Recent	57	Investment	0.041371	Nasimbi (Customizing)	77.99124
7	Nasimbi (Customizing)	44	Product	0.035461	Health	76.21871
8	Health	43	MEconomy	0.034279	MEconomy	69.1286

O Degree centrality: How many neighbors a node has (the number of ties that a node has)

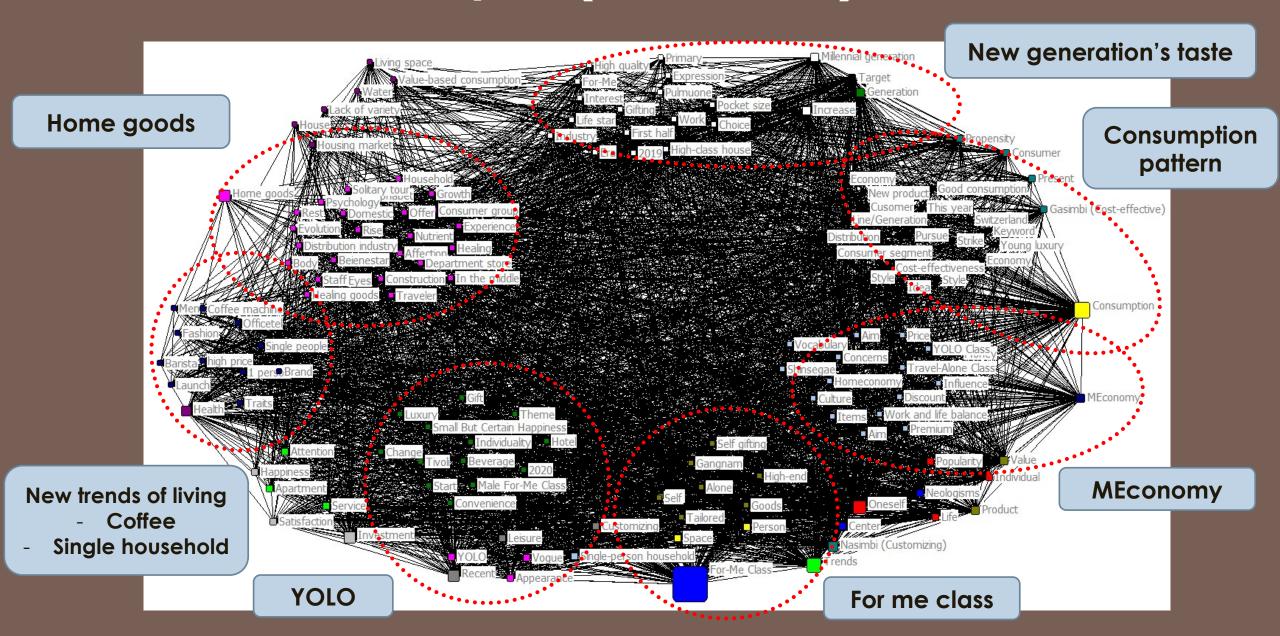
O TF-IDF (Term Frequency-Inverse Document Frequency): How important a keyword is to a document

Result-Data analysis (CONCOR)



O CONCOR (Convergence of iterated correlation): Method of repeatedly performing correlation analysis to find an appropriate level of similarity groups by performing correlation analysis repeatedly.

Result-Data analysis (CONCOR)



Discussion/Implication

- O It was a worthy research project of exploring new/emerging consumption pattern in South Korea.
- The Millennial generation is the main workforce in South Korea, and their unique traits totally has changed K-consumption patterns. [This study has proved it!]
- O Looking forward to seeing what's the next consumption pattern going to be!

References

- Hu, H., Wen, Y., Chua, T. S., & Li, X. (2014). Toward scalable systems for big data analytics: A technology tutorial. *IEEE access*, 2, 652-687.
- O Kim, H. S. (2017a). A semantic network analysis of big data regarding the food exhibition on convention center. Culinary Science & Hospitality Research, 23(3), 257-270.
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THANK YOU

JIYEA PARK

Contact: jiyea.park@uga.edu